



# St. Nicholas Hospital

## OUR OFFER

We value your decision to partner with St. Nicholas Hospital on the need to provide medical care to your staff members.

### THE RETAINERSHIP PLAN

With set tariffs and credit terms, St. Nicholas Hospital is able to provide prompt access to healthcare services when your employees needs them while payment for such healthcare service(s) will be made by you, the employer at a mutually agreed date.

#### HOW DOES THE RETAINERSHIP PLAN WORK?

Signing up with St. Nicholas Hospital is absolutely free. Here, payment will only be made after your employee accesses our medical service(s). This process is hassle free using an agreed means of identification (list of staff, company identity card, referral letter etc.), this means your staff members can use our services when ill and at the end of treatment, sign his/her bill.

The bills will then be forwarded to your firm at the end of the corresponding month for payment.

#### TAILORED TO SUIT YOUR NEEDS

Upon signing the retainership plan with St. Nicholas Hospital, an electronic account will be created using the name of your organization; on our EMR (Electronic Medical Record) system to ensure seamless access to medical care for your staff in any of our facilities.

#### PAYMENT POLICY

All outstanding payments are due at the end of each month and invoices are issued on or before the 5<sup>th</sup> day of the following month via email or hard copy (according to your preference)

**All outstanding payments are to be made within thirty (30) days on receipt of invoice.**

Failure to meet with all the above will be considered a breach of contract and may result in discontinuity of services (by the 30<sup>th</sup> of the subsequent month), if reasonable explanation is not provided.

Provision of medical care to your staff that present from date can commence, however they will be required to make cash payment, until both parties agreed on terms. Pending the formalization of the retainer relationship, you are able to access our services on a cash payment basis.

## RETAINERSHIP PROCESS

We follow a documentation process where you will be required to present the following documents;

1. Company CAC certificate
2. Company Profile
3. CO2 and 7 documents
4. Management Team.
5. Contact Person, designation and contact details.
6. Additional Information: Coverage area, persons and number eligible for coverage etc.



sign up

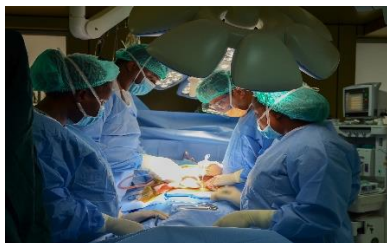
Upon receipt of the above documents, you will receive an **SLA (agreement)** that captures the essence of this partnership for your review and signing where satisfactory. All terms of the retainership agreement are to be met to ensure immediate access to the plan.

Kindly send above documents to [marcomms@saintnicholashospital.com](mailto:marcomms@saintnicholashospital.com) and [cru@saintnicholashospital.com](mailto:cru@saintnicholashospital.com)

**Note:** Obtaining the retainership with the sole intention of acquiring a certificate for your organization may necessitate specific requirements or considerations. Please contact the undersigned for further information regarding the applicable terms and conditions.

## OUR TEAM OF MEDICAL EXPERTS

We are a leading healthcare provider with a team of highly skilled medical staff strength comprising full time consultants, several visiting consultants in different specialties, Registrars, Medical Officers, House Officers and over 120 double qualified nurses. Our healthcare professionals maintain a strong focus on quality care and constantly ensure their commitment to patient's safety.



## SALIENT FEATURES

- ✚ Best medical team
- ✚ Personalized and dignified care for all our clients
- ✚ Going the extra mile culture
- ✚ Transparency in billing
- ✚ Adherence to billing estimates
- ✚ First hospital to conduct kidney transplant in Sub-Saharan Africa

## OUR BRANCHES

St. Nicholas Hospital is a prominent private healthcare facility, offers a comprehensive range of primary, secondary, tertiary, and quaternary medical services. Our hospital is committed to minimizing client waiting times by implementing appointment-based clinics. We have conveniently located branches in Lagos, specifically at:



**Lagos Island:** 57, Campbell Street, Lagos Island, Lagos

**Victoria Island:** 7b, Etim Inyang Crescent, Victoria Island, Lagos

**Lekki Free Trade Zone:** Lekki, Ibeju Lekki, Lagos

**Maryland:** 18, Ajike Faramobi Crescent, Maryland, Lagos

**Surulere:** 1, James Robertson Street, Surulere, Lagos

## OUR SERVICES

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- Family Medicine
  - Nephrology
  - Cardiology
  - Obstetrics & Gynaecology
  - Paediatrics
  - General Surgery
  - Urology
  - Intensive Care Unit
  - Emergency services
  - Neurosurgery
  - Orthopedic Surgery
  - Radiology
  - Pharmacy
  - Maxillofacial Surgery
  - Plastic Surgery
  - Dialysis
  - Oncology
  - Nursing Care
  - Nutrition & Dietetics
  - Physiotherapy
  - Electrocardiogram (ECG)
  - ENT Surgery
  - Ophthalmology
  - Dermatology
  - Colonoscopy & Gastroscopy
  - Annual Health & Wellness Screen
  - Vaccination
  - Kidney Transplantation
  - Open Heart Surgery
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## OTHER SERVICES WE OFFER;

### 1. EMERGENCY AMBULANCE SERVICES/MEDICAL EVACUATION

Our Emergency unit provides out-of-hospital treatment and ambulance services to treat illnesses and injuries that requires urgent medical response.

When a life is on the line, how long do you want to wait?

Call us for an arrangement with your organization.



### 2. HEALTH ASSESSMENT



We have also expanded our services that are aimed at improving lifestyle as the cornerstone for good health. This has been achieved through our Basic Staff Health Screen and Annual Health packages.

Driven by a genuine concern for the growing healthcare challenges of the people and for ease of access to quality healthcare.

- **Pre-employment Medical Examination**
- **Food Handlers and Domestic Staff Test**
- **Employee Wellness Program**

#### **a. PRE-EMPLOYMENT MEDICAL EXAMINATION**

Precautionary health screen for a variety of industries and sectors. From Industries to schools to oil and gas organizations, we provide these services to ensure that your employees are healthy and fit for duty.

Contact us today to discuss your organizations needs for employee health screening.





## PRE-EMPLOYMENT PACKAGE FEATURES:

PACKAGE TYPE	PRE-EMPLOYMENT PACKAGE COMPONENTS	COST (Naira)
<b>BASIC I</b>	CONSULTATION, GENOTYPE, BLOOD GROUP, HIV SCREENING, HEP B, TUBERCULOSIS, ECG- HEART CHECK , CHEST XRAY , ESR BLOOD TEST, FULL BLOOD COUNT, FASTING BLOOD SUGAR	65,000
<b>BASIC II</b>	CONSULTATION, HIV SCREEN, HEPATITIS C, HEPATITIS B, TB SEROLOGY, WIDAL, BLOOD GROUP, GENOTYPE, FBC, URINALYSIS, ECG, CHEST X-RAY	71,000.00
<b>STANDARD</b>	CONSULTATION, FULL BLOOD COUNT, HEPATITIS B, HEPATITIS C, HIV SCREEN, BLOOD GROUP, CHEST X-RAY , ECG, TB TEST (SEROLOGY), VISUAL ACUITY, STOOL ANALYSIS, URINALYSIS, FASTING BLOOD SUGAR, DRUG OF ABUSE SCREENING, E/U/CR	98,200.00

### **NOTE:**

*These package contains standardized health screening for employees, however packages can be customized to suit your organizational needs accordingly.*

## **b. FOOD HANDLERS TEST & DOMESTIC STAFF TEST**

Food Handlers' Test is a set of tests and medical examination that certifies workers handling food, drinks, confectioneries and medicines for medical fitness.



### **FOOD HANDLERS TEST FEATURES:**

FOOD HANDLERS TEST	PACKAGE FEATURES	COST
<b>FEMALE</b>	HEPATITIS B, HEPATITIS C, RETROVIRAL, MANTOUX, STOOL EXAMINATION, WIDAL SCREENING, TB, PREGNANCY	15,200.00
<b>MALE</b>	HEPATITIS B, HEPATITIS C, RETROVIRAL, MANTOUX, STOOL EXAMINATION, WIDAL SCREENING, TB	13,300.00

## DOMESTIC STAFF TEST FEATURES:

DOMESTIC STAFF TEST	PACKAGE FEATURES	COST
FEMALE	HEPATITIS B, HEPATITIS C, RETROVIRAL, MANTOUX, TB, PREGNANCY	11,400.00
MALE	HEPATITIS B, HEPATITIS C, RETROVIRAL, MANTOUX, TB	9,500.00

## OVER 52 YEARS OF QUALITY SERVICE



St. Nicholas Hospital was established in 1968. Over the years, St. Nicholas Hospital has expanded to become a first-class health care provider offering a wide range of services and the preferred referral medical facility for both local and international organizations. St. Nicholas Hospital has recorded almost 300 successful kidney transplants, a feat which represents over 65% of all renal transplant surgeries in sub-Saharan Africa. As at 2019 we carried a total of 40 transplant procedures of which had 100% success rate.

In addition to our numerous services, we are proud to report that St. Nicholas Hospital now offers OPEN HEART SURGERY. Our first Open Heart Surgery was carried out in the first quarter of year 2019 and subsequently we have performed more surgeries for patients of all ages and varying complexities till date.



# St. Nicholas Hospital

## OUR UNIQUE OFFERING

With us you enjoy benefits such as:

- ✓ **Transparency in billing**
- ✓ **Adherence to estimates**
- ✓ **Hassle-free healthcare service**
- ✓ **Fulfilling the need of reasonably priced professional healthcare in Nigeria**
- ✓ **Professional and quality patient care for people in need**
- ✓ **Laparoscopic methods for quick recovery and better pain management**
- ✓ **Suite, Private and Semi Private rooms to suite employees at different levels**
- ✓ **Electronic Medical Record; quickness and ease in all the process**
- ✓ **Dedicated and experienced corporate relationship managers**



St. Nicholas Hospital is a unique healthcare destination, delivering personalized and expert medical care resulting in better patients' outcome in a plush ambience. Our goal is to ensure that our clients get the best medical service.

For enquiries, kindly contact the undersigned.

Thank you!

Yours faithfully;

***Ifeoma Ngesina***

Marketing & Communications

08039574257



**St. Nicholas  
Hospital**

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